FIGURES, DATA, FACTS

ADDRESS Le Méridien Hamburg

An der Alster 52-56, D-20099 Hamburg

PHONE +49 (0)40-2100-0 FAX +49 (0)40-2100-1111

E-MAIL info@lemeridienhamburg.com INTERNET www.lemeridienhamburg.com

FRANCHISEE/OPERATING

COMPANY

MHP Hotel an der Alster GmbH

Starwood Hotels & Resorts Worldwide, Inc.

FRANCHISOR

HOTEL CLASSIFICATION Superior/Luxury
GENERAL MANAGER Andreas Kirsch
EMPLOYEES approx. 160

MANAGING DIRECTORS Dr. Jörg Frehse, Michael Wagner (MHP Hotel an der Alster

GmbH)

OWNERSÄrzteversorgung Niedersachsen since 2013PREVIOUS OWNERSVolksfürsorge AG, Generali Deutschland

ORIGINAL INVESTMENTapprox. €1 millionOPENING DATE1 September 2003

PARTIES INVOLVED IN THE

CONSTRUCTION

Facade architecture: Kleffel, Höhnholdt und Partner,

Hamburg

Design: Yvonne Golds, Real Studio, London;

JOI-Design GmbH, Hamburg

General Consultant: Pierre-Yves Rochon, Paris

PARTIES INVOLVED IN THE

CONVERSION WORK

Main contractor: TKS GmbH, Stadtlohn

Interior design: formwaende GmbH & Co. KG, Lüneburg

(HERITAGE Restaurant)

Interior design: JOI-Design GmbH, Hamburg (Le Méridien

Hub, Reception, Rooms, Emotion Spa) Artist (Restaurant): Sacha Goldberger

INVESTMENT IN CONVERSION LOCATION

€6 million

In the centre of Hamburg, directly on the Aussenalster lake in the trendy district of St. Georg

- Fuhlsbüttel Airport: 30 minutes by car
- Central station: 5 minutes on foot
- City centre: 5 minutes on foot
- Exhibition and conference centre: 5 minutes by car/15 minutes on foot
- In the immediate vicinity of Hamburg's museum district (Deutsches Schauspielhaus, Thalia Theater, Hamburger Kunsthalle, Deichtorhallen, etc.)

ROOMS AND SUITES

275 in the following categories:

- Superior Rooms (184)
- Deluxe Rooms (65)
- Executive Rooms (12)
- Junior Suites (7)
- Duplex Suites (5)
- Panorama Suite (1)
- Alster Suite (1)



CHEF DE CUISINE CATERING

PARKING SPACES

Matthias Cantauw

 HERITAGE Restaurant, 9th floor, including Wine-tasting Room and Chef's table for private dining, cookery course and events, seating for approx. 106

 Panorama Bar in the HERITAGE Restaurant, seating for approx. 40

Restaurant Montparnasse/Lounge, seating for 76
Latitude Bar in Le Méridien Hub, seating for approx. 70

EVENTS AND TRAINING DIVISION Palais I, II and Montparnasse (330 guests)

Conference floor (10 rooms for 2 to 30 guests) primarily

with Alster view and terrace

FITNESS/SPA FACILITIES Emotion Spa covering 450 square metres with pool and

whirlpool, sauna and steam bath; fitness centre (open around the clock) Underground car park (85 spaces)

AVERAGE OCCUPANCY 75-78 per cent

OFFICIAL ROOM PRICES IN 2016 €159.00 to €1,419.00

Breakfast buffet per person: €30.00



ABOUT LE MERIDIEN HAMBURG

Opened in 2003, the superior hotel Le Méridien Hamburg is located in the centre of the Hanseatic City, directly on the Aussenalster lake. Hamburg's historic district of St. Georg, the city centre and the exhibition grounds are all within easy reach as are museums and theatres. The hotel and its own Heritage Restaurant on the ninth floor offer a unique view onto the Aussenalster lake and roofs of the city. The restaurant menu has its influences in the heritage of traditional French cuisine, but with a contemporary interpretation and the influence of Asian accents. Le Méridien Hamburg has 261 rooms and 14 suites in a total of seven categories (30 to 113 square metres). Added to these are 13 conference and function rooms for two to 330 persons. Providing facilities for relaxation are the 450-square-metre Emotion Spa with pool and whirlpool. The hotel also offers free access to the fitness centre around the clock. WiFi is available at no charge throughout the hotel. On 1 November 2013, Le Méridien Hamburg was transferred as a franchise operation to the hotel investment and management platform Munich Hotel Partners GmbH with its two managing directors Michael Wagner and Dr Jörg Frehse, www.lemeridienhamburg.com und www.mhphotels.com

ABOUT MUNICH HOTEL PARTNERS (MHP)

Munich Hotel Partners (MHP) is a hotel investment and management platform and acts as a link between institutional investors and international hotel chains. Its objectives are to acquire and manage branded hotels in city locations within German-speaking countries. Its three managing directors Dr Jörg Frehse, Ralf Selke and Michael Wagner have many years of experience in the real estate, hotel and financial sector. Supporting MHP is also the Rohde Family Office headquartered in Munich; its past successes include involvement in hotel investments in Dresden, Cologne and Munich. The Rohde family is a co-shareholder of Rohde & Schwarz GmbH & Co. KG.

About Le Méridien Hotels & Resorts

Le Méridien, the Paris-born hotel brand currently represented by nearly 100 properties in more than 40 countries, was acquired by Starwood Hotels & Resorts Worldwide, Inc. (NYSE: HOT) in November 2005. With more than 80 of its properties located in Europe, Africa, the Middle East, and Asia-Pacific, Le Méridien provided a strong international complement to Starwood's then primarily North American holdings at the time of purchase. Since then, Le Méridien has gone through a brand re-launch, which included a large scale hotels product consolidation as well as redefining its brand strategy. Through creation of the LM100 artist community, Le Méridien has transformed numerous guest touch points, thus bringing unique, interactive and curated experiences to its guests. Plans call for dynamic expansion of Le Méridien Hotels and Resorts within the next five years, concentrating on markets in Asia-Pacific and the Americas. Le Méridien recently opened new hotels in Bali, Atlanta, Dallas, Istanbul, Oran (Algeria), Arlington (Virginia, USA), and Coimbatore (India), and will open in the next 12 months in Chicago, Zhengzhou (China), Mahabaleshwar (India), Ho Chi Minh City (Vietnam), Cairo (Egypt), Qingdao (China), Dhaka (Bangladesh), Tampa (Florida, USA) and Columbus (Ohio, USA). For more information, please visit www.lemeridien.com or www.facebook.com/lemeridien.



ABOUT STARWOOD HOTELS & RESORTS WORLDWIDE, INC.

Starwood Hotels & Resorts Worldwide, Inc. is one of the leading hotel and leisure companies in the world with nearly 1,300 properties in more than 100 countries and over 188,000 employees at its owned and managed properties. Starwood is a fully integrated owner, operator and franchisor of hotels, resorts and residences under the renowned brands: St. Regis*, The Luxury Collection*, W*, Westin*, Le Méridien*, Sheraton*, Tribute Portfolio*, Four Points* by Sheraton, Aloft*, Element*, along with an expanded partnership with Design Hotels*. The Company also boasts one of the industry's leading loyalty programs, Starwood Preferred Guest (SPG*). Visit www.starwoodhotels.com for more information and stay connected @starwoodbuzz on Twitter and Instagram andfacebook.com/Starwood.

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PRESS CONTACT

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LE MERIDIEN HAMBURG

An der Alster 52-56 20099 Hamburg Germany

N 53° 33' E 10° 0' DESTINATION UNLOCKED

MHP Hotel an der Alster GmbH, Amtsgericht Hamburg, HRB 128915, Geschäftsführer: Dr. Jörg Frehse, Michael Wagner
Bankverbindung: Deutsche Bank AG. Kto.-Nr. 2119873 (BLZ 700 700 24). BIC: DEUTDEDBMUC. IBAN: DE48 7007 0024 0211 9873 00. Umsatzsteuer ID Nr.: DE291157814

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